

Deal Selection
Process

104

Transaction Execution
Process

106

Integration Planning
Process

108

Integration Execution
Process

109

Integration Execution
Process

FIG. 2

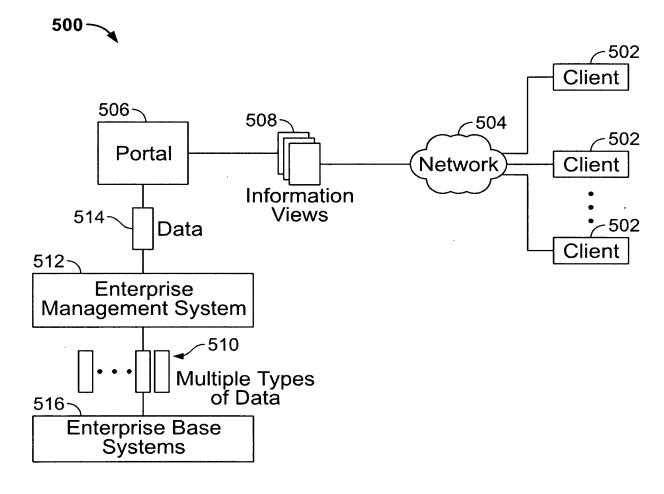
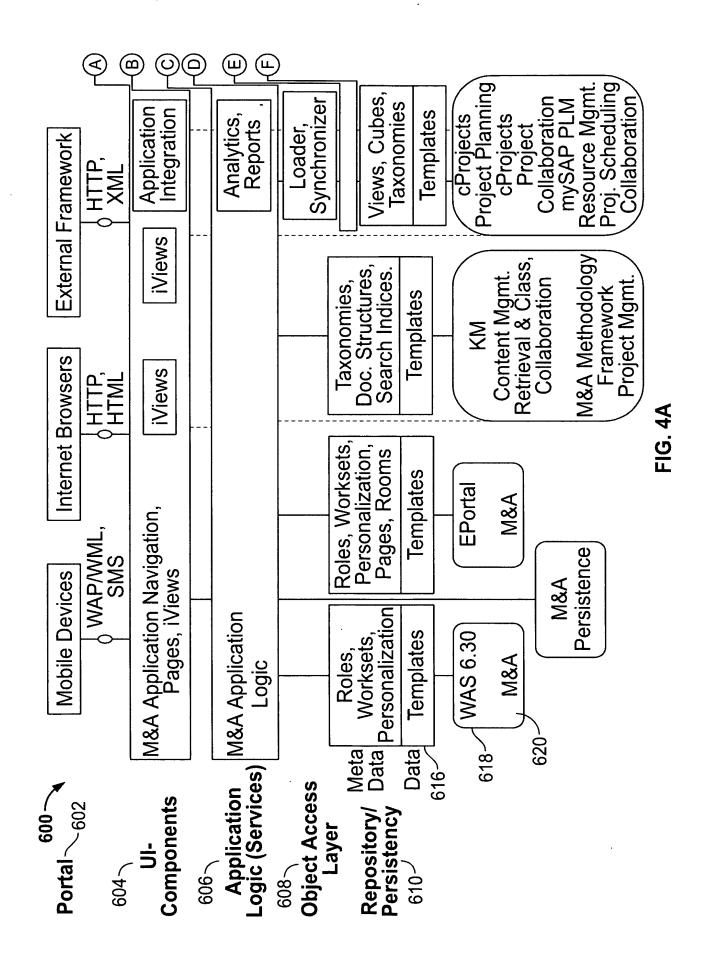
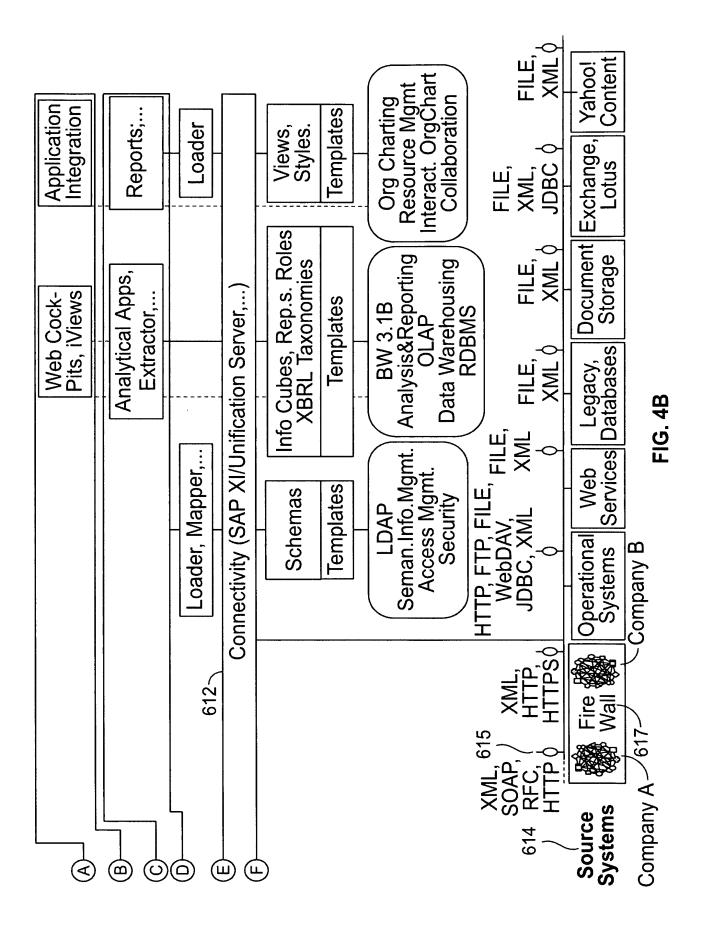


FIG. 3





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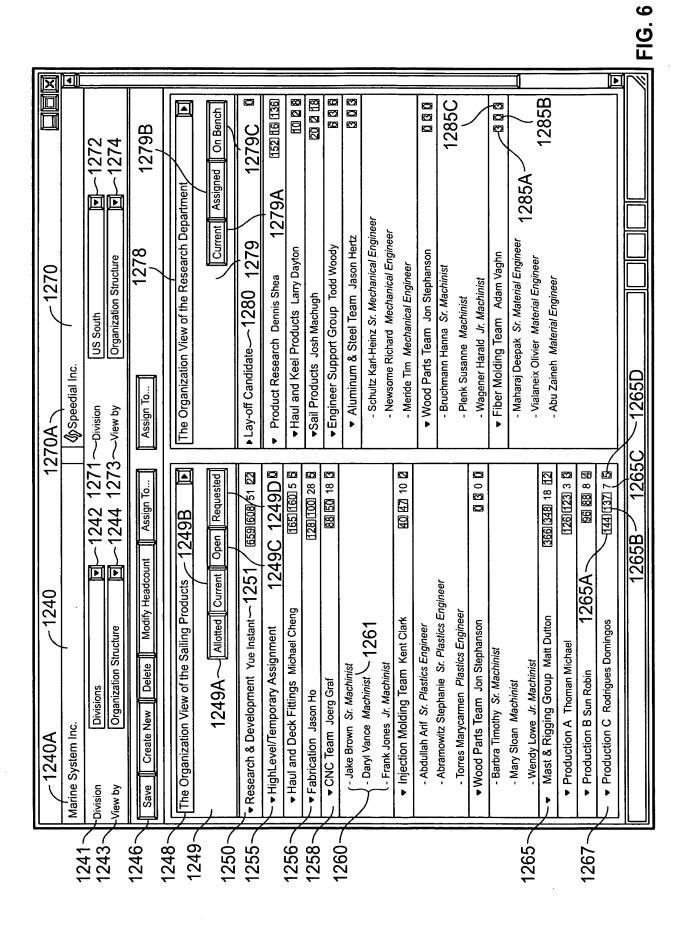
Applicant(s): Sven Schwerin-Wenzel et al. STAKEHOLDER FRAMEWORK

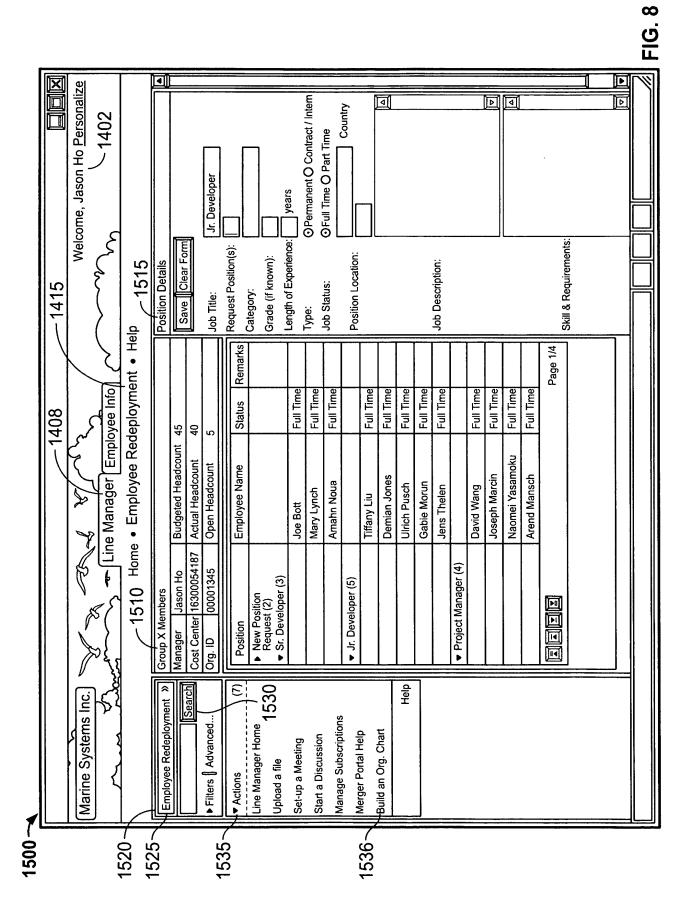
FIG. 5 4 000 10 Z 8 ක ක ක (C) 0 20 Z TB **1152) (16) 1136** On Bench 0 Company: Marine System Inc. Object Type: Group Name: Research & Development Org ID: 000000135241
Manager: Yue Instant Current Headcount: 608 Allotted Headcount: 659 Open Headcount: 51
Sub-department: Haul & Deck Fitting, Fabrication, Mast & Rigging Annual Budget: \$32,546,000
2002 Employee Turnover: 78.6% Employee Classifications: Sr. Machinist (88), Jr. Machinist (144), Machinist (203), Sr. Plastic Engineer (32), Plastic Engineer (65), Administrator (3), Line Manager (8) Remark: 0 The Organization View of the Research Department D Schultz Karl-Heinz Sr. Mechanical Engineer
 Newsome Richard Mechanical Engineer
 Meride Tim Mechanical Engineer Maharaj Deepak Sr. Material Engineer ◆ Aluminum & Steel Team Jason Hertz Current Engineer Support Group Todd Woody Haul and Keel Products Larry Dayton Wood Parts Team Jon Stephansor Fiber Molding Team Adam Vaghn Organization Structure Bruchmann Hanna Sr. Machinist
 Plenk Susanne Machinist - Wagener Harald Jr. Machinist Product Research Dennis Shea Sail Products Josh MacHugh ♦ Speedial Inc. —1270 **US West**  Lay-off Candidate Assign To. Division View by 659 608 51 22 165 1160 5 B (128)(100) 28 B **B** 0 **B** 188 ISO 18 B 5 2 Assign To. 40 47 D Organization Structure Allotted Divisions

Welcome, Aliza Wagner Personalize Home • Deliverables • Organization Design • Employee Redeployment Organization Planning Employee Info 1208 The Organization View of the Sailing Products - Abdullah Arif Sr. Plastics Engineer
 - Abramowitz Stephanie Sr. Plastics Engineer
 - Torres Marycarmen Plastics Engineer Create New | Delete | Modify Headcount ▼ Haul and Deck Fittings Michael Cheng Injection Molding Team Kent Clark Wood Parts Team Jon Stephanson Research & Development Yue Instant HighLevel/Temporary Assignment Marine System Inc. —1240 - Barbra Timothy Sr. Machinist - Mary Sloan Machinist Frank Jones Jr. Machinist Jake Brown Sr. Machinist
 Daryl Vance Machinist ◆ CNC Team Joerg Graf ▼ Fabrication Jason Ho B 1210-Division View by Save 1215 -Change Management Planning ල 물 Search Marine Systems Inc. Synergy/Risk Management Ø Object Send for Review/Approval Initiative Management Transition Planning Filters | Advanced. Save/Open Version Actions 122 Modify Headcount Move History General 1228~ 1218~ 220-1225-1227 1230-

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Applicant(s): Sven Schwerin-Wenzel et al. STAKEHOLDER FRAMEWORK

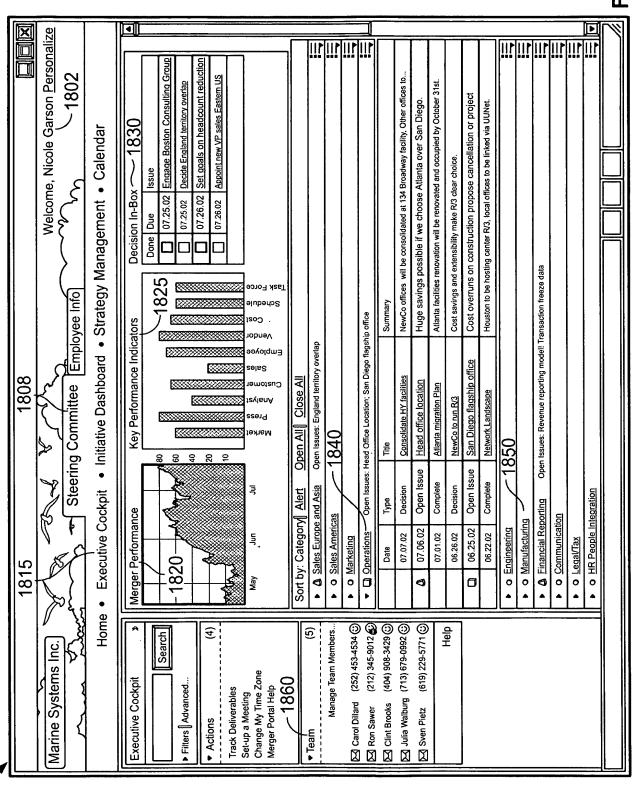




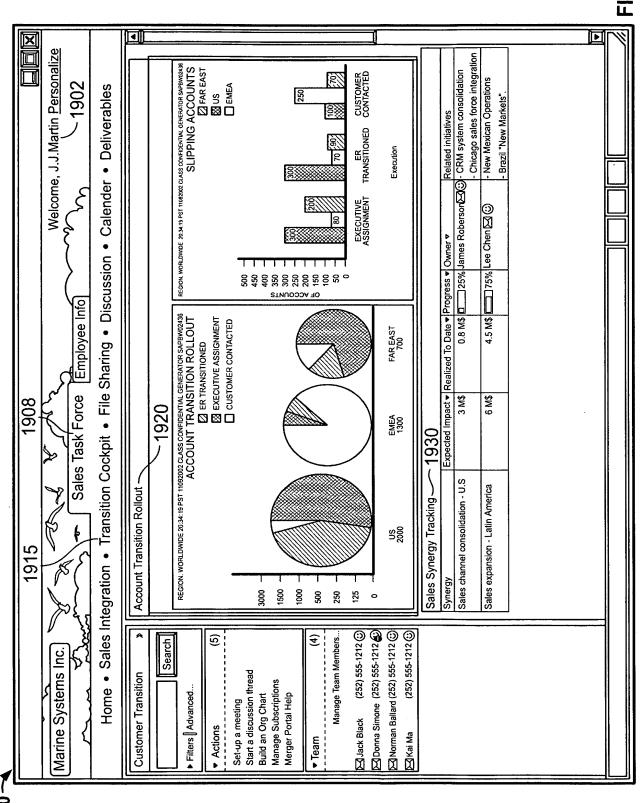
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Allotted Headcount 45 Actual Headcount 40 Copen Headcount 5 Copen Headcount 6 Copen		Position Details	Save Chang	i	Job Title Request Position(s)	Category	Grade (if known)	Length of Experience	tatus	Position Location			Inh Description								71590	Skill & Requirements	T	. 1	1	71595	,	Contact TEL	
1402  1402  Allotted Headcount Open Headcount Employee Name  Employee Name  S1 Joe Bott Mary Lynch Amahn Noua  Tiffany Liu Demian Jones Ulrich Pusch Gabie Morun Jens Thelen Jens Thelen Joseph Marcin Naomei Yasamoku Arend Mansch			7	7	7					II Time	II Time	II Time		II Time	II Time	II Time	II Time	II Time		II Time	II Time	II Time	╛	Page 1/4					
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Applicant(s): Sven Schwerin-Wenzel ( STAKEHOLDER FRAMEWORK



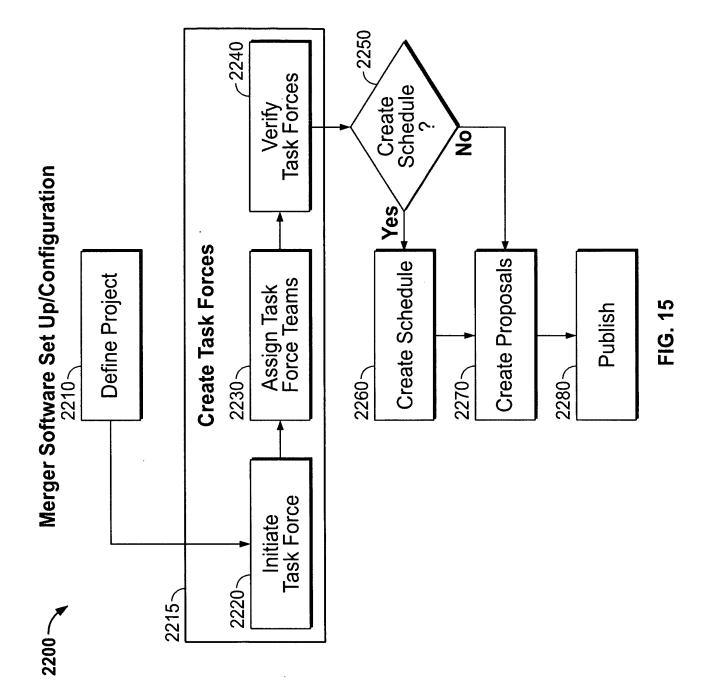
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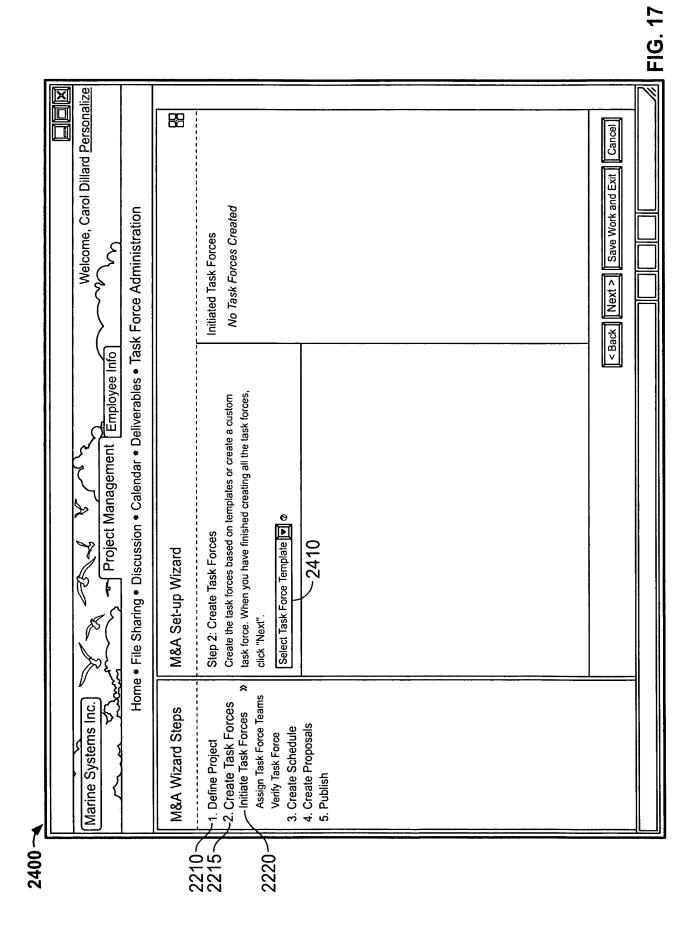


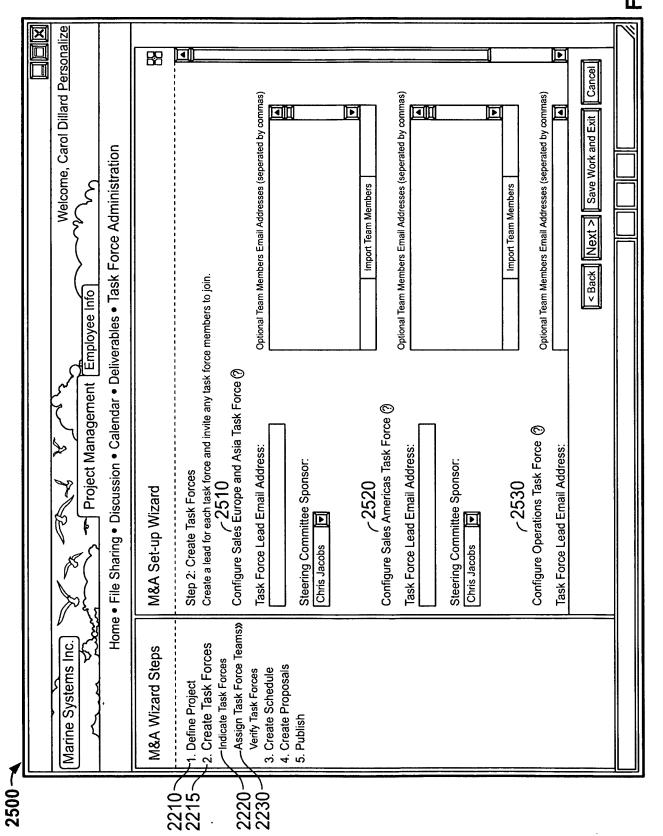
Offshore Systems Inc.		2002 \ Welcome: Norman
		Jump to Candidate
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Owner: Norman Ballard     Other Contributors: Jack	Black Donna Simone	Related Research
Description: Do helps determin	rgies and risks. This process get a first look at the over all	Legal Due Diligence Document
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STAKEHOLDER FRAMEWORK

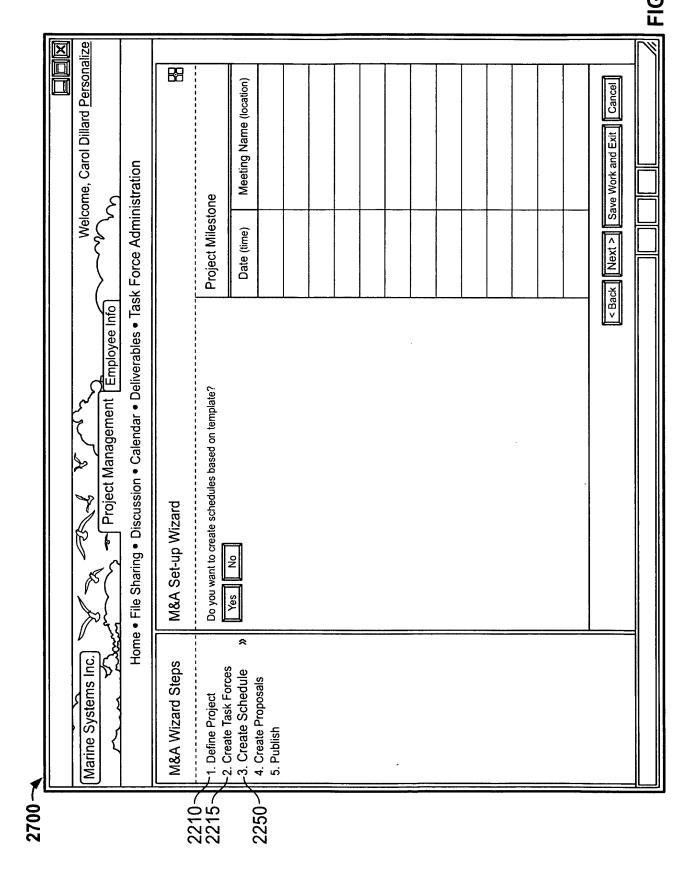
88 View Calendar As a member of Speedial, do you feel part of the merger decision-making process? 2171 - See Archives Welcome, J.J.Martin Personalize 2106 Home • Merger Q&A • Calendar • Documents • Info Sessions • Newsletters • Press Releases • Corporate Directory InfoSession 2 (Video Conf.) Infosession 1 (Video Conf.) New Company Mixer (SD) CEO Breakfast (Atlanta) Infosession 3 (Atlanta) 2102 0 0 0 2138 Event - 2136 SUBMIT VOTE 2130 Set-up new medical provider Merger Employee Events Pat's To Do List Some what Absolutely Not at all Add to Outlook Quick Poll 07/25/02 08/16/02 07/01/02 07/11/02 09/05/02 -Date See Archive 2125
As we step deeper to the process of combining the two companies, the stering committee and myself feel we have done the right thing. I know that a lot have doubt the ability to harness these two steam engines into one, but much to my comfort we are surprising ourselves almost on a daily basis with the level of synergy we find. 88 88 Answer: Absolutely, The new combined Offshore-Speedial product offering will give us a much stronger foothold in the high performance rigging. Expect new product lines to be announced shortly after the merger. (June 17, 2002) On our last milestone meeting [see video] we have managed to reach few critical decisions. These are laying the ground to a detailed business plan we will be presenting to you all next week. Obviously, not all the issues are resolved however! do urge you to view the latest decisions we published after our last meeting "Milestone 3 decisions" and... -2164 Merger Q&A Archives Subscribe to question Subscribe to question Subscribe to question -2101 Employee Info more... 1134 Answer: No! Although many Atlanta people with the reverse were true. At this point in time no one is being moved. Some time in the future we will have the consolidation of some jobs that overlap which may require a move (June 15, 2002) REGISTER NOW 2163-Question: When do you expect to announce the new management team of the new company? Question: Is it true that all the San Diego employees will have to move to Atlanta? Question: Will Offshore focus on any new markets? Sales Task Force Answer: The current date is set for July 25, (June 16, 2002) Your opportunity to be noticed Johnathen Franks Q&A with John Message from the CEO Latest Q & A 0 Marine Systems Inc. 2121 2150 2160

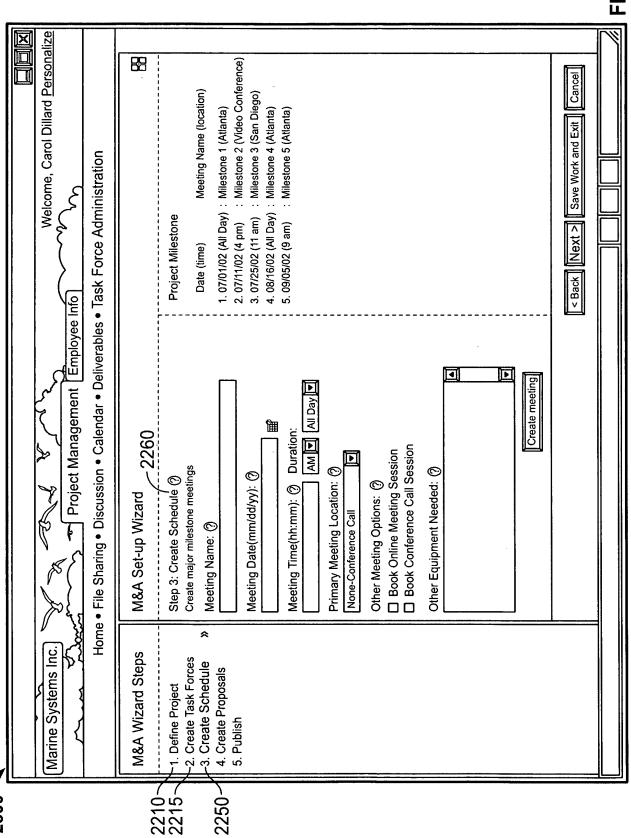






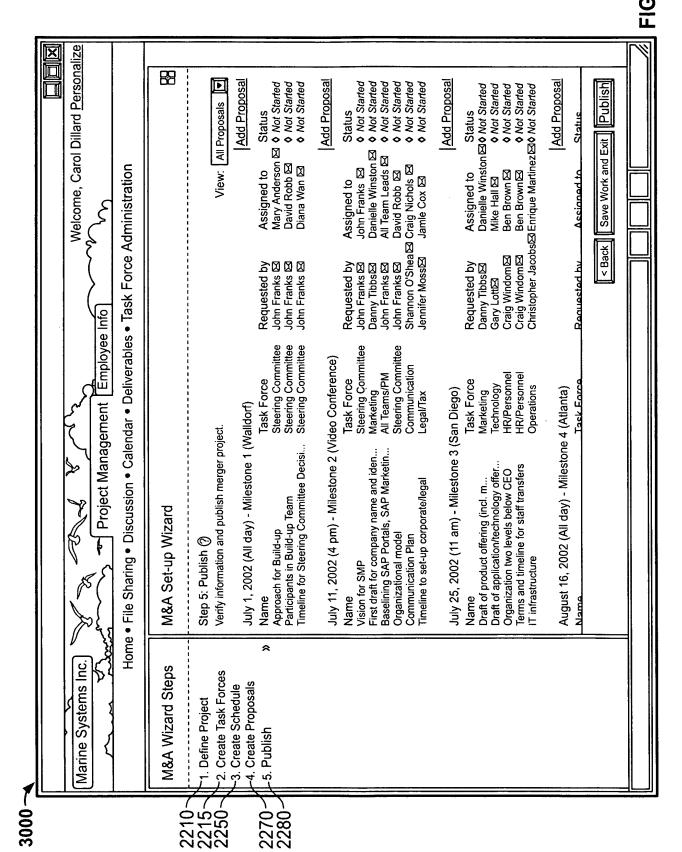
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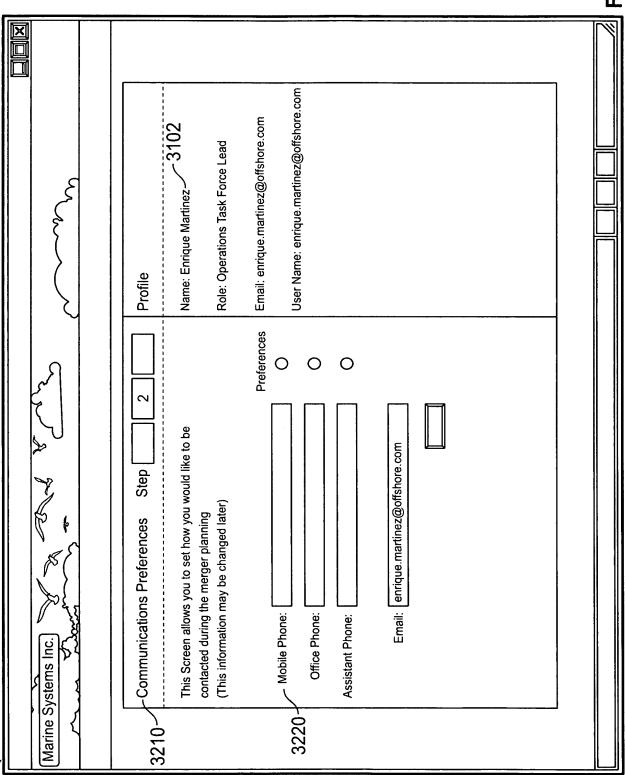




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Colore • File Sharing • Discussion • Calendar • Deliverables • Task Force Administration	M&A Set-up Wizard	Step 4: Create Proposals (3) Create project proposals to be completed by task forces: Project Milestones:	July 1, 2002 (All day) - Milestone 1 (Atlanta) Proposal Name	July 11, 2002 (4 pm) - Milestone 2 (Video Conference) Proposal Name	July 25, 2002 - (11 am) - Milestone 3 (San Diego) Proposal Name	July 11,2002 - (All day) - Milestone 4 (Atlanta) Proposal Name	July 25, 2002 - (9 am) - Milestone 5 (Atlanta) Proposal Name	
Marine Systems Inc.	M&A Wizard Steps	7. Define Project 7. Create Task Forces 7. Create Schedule 7. Create Proposals »	5. Publish					





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8	Profile  Name: Enrique Martinez  Role: Operations Task Force Lead  Email: enrique.martinez@offshore.com  User Name: enrique.martinez@offshore	tion) 5-8936 1555-8947
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